

PROJECT SIERRA - Opportunity to acquire a distributor of integrated safety and security technology

Acquisition opportunity

BK Plus brings to market the opportunity to acquire an independent, distributor of integrated safety and security technology. The Company designs, manufactures, and supplies rapid deployment solutions that help protect people and places.

With geographic coverage across the UK, the Company offers field-based engineering services and around the clock alarm management via a central control room. The Company's product arrange includes remote and solar security towers, sold directly to or leased to the end user. The head office and manufacturing facility are located in Shropshire, with distribution centres in the North and Northern Ireland. The Company's structure includes a highly experienced management team and knowledgeable workforce with a deep understanding of its marketplace.

Reasons for sale

The company has grown into a £3.4m recurring revenue business with strong margins, long-standing customer relationships, and significant tangible assets; however, the company has been unable to carry the weight of its historic debt burden arising out COVID 19, most notably HMRC arrears and the costs associated in the switch from a service orientated business to that of a fabricator. Despite year-on-year growth and a clear pathway to increasing EBITDA, the strain of creditor pressure has overtaken cash flow, leaving the business unable to meet its liabilities as they fall due.

The Company has explored the possibility of investment or a sale of the business, and whilst there has been interest to acquire the Company as a going concern, progress has been delayed / not forthcoming and the director is mindful of their fiduciary duties.

Financial information	Management accounts for 12mth period ending 30 June 2025 £	Statutory Accounts y/e 30 June 2024 £	Statutory Accounts y/e 30 June 2023 £
Turnover	3,414,456	2,725,646	1,666,838
Gross profit	1,846,677	1,179,024	684,931
Gross profit %	54.08%	43.25%	41.09%
Operating profit/(loss)	(256,729)	172,904	1,048

The Process

Please note that this is an accelerated opportunity which could result in a sale of the company, or its business and trade assets via an insolvency process. The opportunity could also be removed at any stage. Please register your interest as soon as possible. All interested parties will be required to sign a non-disclosure agreement ("NDA") before being given access to additional information. Offers must be submitted in writing and accompanied by proof of funding, on or before midday on **18 September 2025.**

All contact on this opportunity should be with:

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